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AVAILABLE PRESENTATIONS

Mr. Steinberger can be booked for any of the following presentations. Mr. Steinberger will entertain as he educates, drawing his audience in and adapting his presentation to the audience's interests and comments, resulting in an interactive discussion to the delight of all. He is available to present to professional and social groups, lunch-and-learns, or at dedicated seminars.

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GENERAL LEGAL PRINCIPLES

- ◆ **The civil legal system and how it works** – People often think that the practice of law is like arithmetic and, “If I only tell the judge ‘2+2,’ the judge will obviously say ‘4.’” Nothing can be further from the truth. Obtaining a winning decision requires consideration of the facts, the law and presentation and persuasion skills. Every person walking into a courtroom thinks they have a winning position. What determines which side wins? How should the legal system be understood? Do judges know all the law? What is the role of the lawyers? Mr. Steinberger will present on these and related issues so that attendees will leave with a deeper understanding of the legal system and how decisions are made.

- ◆ **The Differences Between a *Good* Lawyer and a *Great* Lawyer** – Lawyers are a dime a dozen. So how can you tell the difference between a merely mediocre lawyer, the adequate one and the exceptional lawyer? How will having a great lawyer affect the prosecution of your case and its outcome? (Based on the article, <https://thenewyorkdivorcelawyers.com/qualities-required-great-divorce-lawyer-e-good-v-great/>.)

MARRIAGE & RELATIONSHIPS

- ◆ *All You Need is Love . . . ?* This program explores the difference between “love” and magical “true love,” and suggests ways to go about finding it in the relationship you are looking for or creating it in the relationship you are in.
- ◆ *Prenuptial Agreements: Helpful or Harmful?* – What are the pros and cons of having a prenuptial agreement? Is it true that having one can cause great harm? So what is the better way of proceeding when a prenuptial agreement is necessary?
- ◆ *Disagreement Without Destruction: Dealing with relationship stress and how to prevent disagreements from ruining a relationship* – Popular wisdom says that disagreements destroy relationships. There are ways, however, of disagreeing that results in stronger, better, more fulfilling relationships. Learn the “right” ways of fighting and how to view conflict as an opportunity to forge a stronger bond with your partner.
- ◆ *Is This All There Is? How to decide if my relationship is worth staying in?* – What should you be looking for in a relationship? How to tell if a relationship is right for you? How can you improve your relationship so that it becomes one of the magical ones?

DIVORCE & RELATED

- ◆ *Divorce Without Destruction* – The marriage has run its course and divorce is inevitable. How to navigate the end of the marriage without further traumatizing the relationship, destroying whatever good will is left, or harming the children any more than they already are. How does a party ensure they get a fair result (and not get taken advantage of) while not unnecessarily inflaming the situation or causing greater destruction. We will discuss how to utilize the latest findings in negotiation theory, and how to select the process that is best for you.
- ◆ *Divorce in New York* – A discussion of the basic issues every divorcing party needs to know including custody of children, visitation, child support issues, alimony (called “maintenance” in New York), and the equitable distribution of marital property;
- ◆ *Prenuptial Agreements: Helpful or Harmful?* – A discussion of the pros and cons of prenuptial agreements, the harm they can cause, and when and why they are necessary and when and why they should not be used.
- ◆ *Collaborative Law: What is it and why is it the best process for divorce?* – This program will discuss each of the six different dispute resolution processes and the strengths and weaknesses of each, and where and why Collaborative Law excels and when to avoid it.
- ◆ *Father? What Father? Parental Alienation and its Effects on Children* – Parental alienation—when one parent turns the children against the other—is a form of child abuse and harms children to such an extent that they will never recover from it. Learn how to tell when children are being alienated or justifiably “estranged,” and what to do if you’re the victim or target of alienation.
- ◆ **The Differences Between a Good Lawyer and a Great Lawyer** – Lawyers are a dime a dozen. So how can you tell the difference between a merely mediocre lawyer, the adequate one and the exceptional lawyer? How will having a great lawyer affect the prosecution of your case and its outcome? (Based on the article, <https://thenewyorkdivorcelawyers.com/qualities-required-great-divorce-lawyer-e-good-v-great/>.)
- ◆ *It’s Cheaper to Keep-Her: Can I Afford to Get Divorced Now?* – This program analyzes the costs and financial implication of divorce and provides you with tools to consider the costs of divorcing your spouse now or waiting for a more opportune time.
- ◆ *Fighting Fire . . . with Water? What to do if your spouse gets an S.O.B. lawyer* – The way to “win” is not by getting the biggest, nastiest, most unethical lawyer who uses smoke and mirrors to obfuscate but rather by strategically using the truth to develop a winning strategy and allowing the unethical lawyer to undo himself; by using legal *jiu jitsu* to turn your opponent’s strengths against him and to win even more than you might’ve before.
- ◆ *What Every Mental Health Professional Needs to Know About Divorce Law in New*

York – This tri-part program first explains the nuts and bolts of the divorce process so that doctors and therapists are better able to understand what patients often don't fully understand themselves. The second explores the six different dispute resolution mechanisms and the pros and cons of each, to enable the attendee to help the patient pick the process that's right for them. The final portion deal with the mental-health professional's interaction with the legal system. What do you do when you get a letter or phone call from a lawyer, whether it's from your patient's or your patient's spouse's? What are your obligations when your records are subpoenaed? What if you're subpoenaed to testify? How to assert privilege for your records and who "owns" that privilege? How to testify so that you are credible and effective on the stand?

- ◆ *What Happens Now that My Divorce is Final?* – This program answers common questions about how the law generally deals with the issues many people face after their divorce including the raising of children in two-household families, custody and visitation in a post-divorce world, college and other child support "add-ons," payment and collection of support, how to communicate effectively with your ex, and how an inopportune divorce agreement can set you up to allow your ex ruin your credit.
- ◆ *The Intersection of NYS Divorce Law and Religious Law* – This program will explore the different areas in which our secular divorce law intersects (and conflicts with) religious law and how the secular legal system handles those issues.
- ◆ *How to Talk to My Ex, So That I'm Heard* – This program will discuss ways and methodologies to communicate effectively with an ex-spouse, in ways that are calming rather than inflaming, so that if there's any chance for civility, it isn't destroyed; in order to gift the children parents who can work cooperatively on issues that effect them.
- ◆ **The Differences Between a Good Lawyer and a Great Lawyer** – Lawyers are a dime a dozen. So how can you tell the difference between a merely mediocre lawyer, the adequate one and the exceptional lawyer? How will having a great lawyer affect the prosecution of your case and its outcome? (Based on the article, <https://thenewyorkdivorcelawyers.com/qualities-required-great-divorce-lawyer-e-good-v-great/>.)

MEDIATION & NEGOTIATION

- ◆ *Disagreement Without Destruction: Dealing with relationship stress and how to prevent disagreements from ruining a relationship* – Popular wisdom says that disagreements destroy relationships. There are ways, however, of disagreeing that results in stronger, better, more fulfilling relationships. Learn the “right” ways of fighting and how to view conflict as an opportunity to forge a stronger bond with your partner.
- ◆ *The Magic [and Dangers] of Mediation* – Why mediation often achieves results better than most other dispute resolution processes and what are the dangers of mediation and where and when should it not be used. What is the best way to resolve disputes? Do you have to swallow your opinions in order to preserve your relationship? Is there a way to disagree with the one you love without forever damaging the relationship? Which systems further damage the relationship and which systems will heal the relationship even as the parties continue to disagree? What is the difference between “fair” fighting and unfair fighting, constructive disagreement and destructive disagreements? Mr. Steinberger will explore all these issues so that participants walk away with a better understanding of how to resolve disputes in their own lives.
- ◆ *Collaborative Law: What is it and why is it the best process for divorce?* – This program will discuss each of the six dispute resolution processes and the strengths and weaknesses of each, and where and why Collaborative Law excels and when to avoid it.
- ◆ *Mediation Techniques Every Litigator Can Use* – Just because you’re involved in litigation doesn’t mean that you can’t find a way to settle the matter. This program will expose you to the different techniques mediators use to resolve even intractable disputes, that you can utilize in your difficult cases to achieve their resolution.
- ◆ *Mediation Training*
- ◆ *Negotiation Training for Lawyers*
- ◆ *Introduction to Mediation* – Religious leaders are generally kind, thoughtful and empathetic. They assume that they can therefore resolve people’s disputes. There are a number of skills, however, that aren’t intuitive that can help them resolve more disputes and to do so quicker and easier. This course is designed to be a primer on mediation and demonstrate that mediation training has value even, or especially, for clergy.
- ◆ *Dispute Resolution for Everyone* – Mediator’s techniques that every person can implement in their day-to-day lives to reduce tension, promote understand, and use disputes to forge stronger, more stable and lasting relationships.

FOR MENTAL HEALTH PROFESSIONALS

- ◆ **What Every Mental Health Professional Needs to Know About Divorce Law in New York** – This program consists of three parts. The first discusses and explains the basics of divorce and family law so that the MHP has an overview by which to understand what the patient is saying. The second discusses the different dispute resolution processes and the costs and benefits of each, so that the MHP can help the patient select the process that is right for the patient. The final portion discusses the MHP's interactions with the legal system and answers the questions, What is an MHP to do when receiving a subpoena? A letter from a patient's spouse's lawyer? A phone call? Who holds the privilege? Who may waive the privilege? Can an MHP prevent the release of clinical notes? What steps can be taken to prevent their release?

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LAW-PRACTICE-MANAGEMENT & LEGAL ETHICS

- ◆ *Make More Money . . . by Being More Ethical* – This program, presented several times for the American Bar Association, shows lawyers how to use best ethical practices to build their own businesses and make more money, have more satisfied clients, and have more free time for themselves and their families.
- ◆ **Billing Pitfalls and Praftfalls: Avoiding the Ethical Issues that Snag Lawyers** - This program, developed for and presented to the American Bar Association, reviews the typical ways that lawyers get themselves into trouble and considers best practices for ensuring that that does not happen.

JEWISH ISSUES

- ◆ *The Intersection of NYS Divorce Law and Religious Law* – This program will explore the different areas in which our secular divorce law intersects (and conflicts with) religious law and how the secular legal system handles those issues.
- ◆ *The Legacy of Growing up “Heimische”*: *The Good, The Bad and the Ugly* – a discussion more than a presentation, this program encourages participants to explore how their upbringing continues to influence not only their values, but their choices and actions and how to leverage off of the strengths to become better, more successful in the future;
- ◆ *How Civil-Law Reasoning Differs From Religious-Law Reasoning* – Religious law is a legal system with its rules of logic and determination. That’s why those with Talmudic training find practicing law to be natural. There are however fundamental distinctions between the two that can entrap those who are not attuned to them. This program explores the fundamental differences between the two systems and how an advocate must present differently in each.

GENERAL

- ◆ *Ballroom-Partner Dancing Fundamentals: The Secret to the Dancer’s High*

Chaim Steinberger, J.D.



Sometimes we just have to fight—to protect ourselves, our loved ones, our security, our future. But most people fight because they believe they don't have a choice. Imagine if someone could give you that choice—if you are enabled and empowered to protect yourself, your loved ones, your future and your security, without destroying the things that are most precious to you. Wouldn't that be a relief? You could focus on making life better and moving on, rather than getting mired down in the past, embroiled in controversy as life passes you by.

Mr. Steinberger graduated top of his class in law school earning numerous distinctions and working at some of the most prestigious law firms in the country. Clerking for a Federal judge allowed him to peer behind the curtain and understand what motivates judges to rule the way that they do. During this time he went through his own nasty divorce and realized that “there must be a better way.” He has since dedicated his life to practicing that better way on behalf of his clients and the public.

Utilizing the latest in mediation, negotiation and psychological techniques, Mr. Steinberger protects and defends his clients when they are most vulnerable. His compassion, insight and professionalism comfort his clients and give them the freedom to make bold choices. His dedication and leave-no-stone-unturned meticulousness, protects his clients from any shenanigans and gives them the best chance to achieve their goals. Respected by many, he is warm and approachable and will make you feel welcome and well-cared-for.

As a speaker Mr. Steinberger engages and draws his audience into participating in a conversation and discussion. Frequently lecturing on issues such as *Divorce Without Destruction, Love & True Love*, ethics and the painful issue of parental alienation, Mr. Steinberger is a frequent volunteer to educate the Bench, Bar and public on these important legal and social issues.

As a mediator, Mr. Steinberger has quickly resolved many disputes (commercial as well as matrimonial), some which have lasted for years and have cost many hundreds of thousands of dollars in legal fees. One divorcing couple, having participated in a mediation session with Mr. Steinberger, decided afterwards not to get divorced. Dubbed by clients “The Divorce Whisperer,” his unique approach was characterized as the “Chaimlich Maneuver.” One parent thanked him saying, “You gave my daughter back her childhood,” while a psychologist noted that, “Before I heard you speak, I would've never let any of my children become a lawyer.” Mr. Steinberger welcomes the opportunity to help you or speak to your organization. Call the office below to contact him.

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